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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): August 12, 2021**

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**Markforged Holding Corporation**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**001-39453**  
(Commission  
File Number)

**98-1545859**  
(I.R.S. Employer  
Identification No.)

**480 Pleasant Street**  
**Watertown, MA**  
(Address of Principal Executive Offices)

**02472**  
(Zip Code)

**(866) 496-1805**  
(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, If Changed Since Last Report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class:	Trading Symbol:	Name of Each Exchange on Which Registered:
Common Stock, \$0.0001 par value per share Redeemable Warrants, each whole warrant exercisable for one share of Common Stock, \$0.0001 par value	MKFG MKFG.WS	New York Stock Exchange New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02. Results of Operations and Financial Condition.**

On August 12, 2021, Markforged Holding Corporation announced the financial results of MarkForged, Inc. for the fiscal quarter ended June 30, 2021. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference herein.

The information in this Current Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

**Item 8.01 Other Events.**

On August 12, 2021, the Company began using an updated corporate presentation, a copy of which is attached to this Current Report on Form 8-K as Exhibit 99.2 and incorporated herein by reference. Representatives of the Company will use the updated presentation in various meetings with investors from time to time.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	<a href="#">Press Release issued by the registrant on August 12, 2021, furnished herewith.</a>
99.2	<a href="#">Corporate Presentation of Markforged Holding Corporation, dated August 12, 2021</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**MARKFORGED HOLDING  
CORPORATION**

Date: August 12, 2021

By: /s/ Mark Schwartz  
Mark Schwartz  
Chief Financial Officer

**Markforged Announces Second Quarter 2021 Results**

WATERTOWN, Mass. - Markforged Holding Corporation (NYSE: MKFG), creator of the integrated metal and carbon fiber additive manufacturing platform, The Digital Forge, today announced the results of MarkForged, Inc. from the second quarter ended June 30, 2021.<sup>1</sup>

**Financial Highlights**

- Revenue increased by 44.1% to \$20.4 million in the second quarter of 2021 from \$14.2 million in the second quarter of 2020.
- Gross profit grew 60.0% to \$11.9 million in the second quarter of 2021 from \$7.5 million in the second quarter of 2020.
- Gross margins expanded to 58% in the second quarter of 2021 compared to 53% in the second quarter of 2020.
- EBITDA was (\$10.7) million in the second quarter of 2021.
- Adjusted EBITDA was (\$8.9) million in the second quarter of 2021 compared to (\$4.7) million in the second quarter of 2020. Adjusted EBITDA includes non-recurring litigation; audit, legal and other expenses associated with the SPAC transaction; and other transitional 2021 public company expenses of \$0.9 million and \$0.3 million for the three months ending June 30, 2021 and 2020 respectively.
- Reaffirms previously provided guidance for 2021 annual revenue of \$87.6 million, gross profit margin of 58% and Adjusted EBITDA loss of \$37 million.

Adjusted EBITDA is a non-GAAP measure. A reconciliation of the GAAP to non-GAAP measure and an explanation of this measure is included below.

On July 14, 2021, MarkForged, Inc. completed its previously-announced merger with *withone* (NYSE: AONE), a special purpose acquisition company, and debuted as Markforged Holding Corporation on the New York Stock Exchange on July 15, 2021 under the ticker symbol “MKFG.”

“We are pleased with our results as we look to continue to build momentum for the remainder of the year,” said Shai Terem, Markforged’s President and Chief Executive Officer. “The Digital Forge is helping solve critical manufacturing and supply chain challenges for our customers. We launched new key products and software updates this quarter as part of our strategy to meet the growing demand for our solutions. Our recent debut on the New York Stock Exchange energized and motivated our talented and hardworking team, and I look forward to seeing what we will accomplish together in the remainder of 2021.”

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<sup>1</sup> The results reported in this press release reflect the performance of MarkForged, Inc. prior to the completion of its merger with one on July 14, 2021.

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**Business Highlights**

In the second quarter Markforged launched key products aimed at enhancing the Digital Forge to enable customers to better solve for their manufacturing and supply chain problems directly at the point of need. Metal X Gen 2, Next Day Metal and X7 Field Edition improve the speed, user experience and ability to print anywhere, enabling the Digital Forge to help our customers overcome challenges more quickly and easily than before. The introduction of the FX20, our biggest, fastest and most sophisticated 3D printer, is intended to move the Digital Forge into robust production and help customers produce high-strength, higher performance parts for those operating in demanding and regulated industries like aerospace, defense and automotive.

The financial guidance provided above includes forward-looking statements within the meaning of U.S. securities laws. Markforged's actual results may differ materially. See "Special Note Regarding Forward-Looking Statements" below.

In preparation for becoming a public company, Markforged continued to build out its management team and Board of Directors with several experienced and talented additions. The company welcomed Mark Schwartz as the Chief Financial Officer and Ken Clayton as Senior Vice President of Global Sales. Kevin Hartz, Carol Meyers, former CMO of Rapid 7, and Alan Masarek, former CEO of Vonage, also joined the Board of Directors upon the completion of the merger.

**Conference Call and Webcast Information**

Markforged will host a conference call to discuss these financial results and other matters for investors and analysts at 5 p.m ET on August 12, 2021. To participate in the call, please dial 1-877-423-9813, or 1-201-689-8573 for international participants, ten minutes before the scheduled starts.

Participants may access the earnings press release, related materials and the audio webcast by visiting the investors section of the Company's website at <https://investors.markforged.com/>

For those unable to listen to the live conference call, a replay will be available on the Company's website and telephonically through August 26, 2021 by dialing 1-844-512-2921 (U.S. domestic) or 1-412-317-6671 (International), passcode 21996548.

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## **About Markforged**

Markforged (NYSE: MKFG) is reimagining how humans build everything by leading a technology-driven transformation of manufacturing with solutions for enterprises and societies throughout the world. The Markforged Digital Forge brings the power and speed of agile software development to industrial manufacturing, combining hardware, software, and materials to solve supply chain problems right at the point-of-need. Engineers, designers, and manufacturing professionals all over the world rely on Markforged metal and composite printers for tooling, fixtures, functional prototyping, and high-value end-use production. Markforged is headquartered in Watertown, Mass., where it designs its products with over 350 employees worldwide. To learn more, visit [www.markforged.com](http://www.markforged.com).

## **Non-GAAP Financial Measures**

In addition to our financial results determined in accordance with U.S. generally accepted accounting principles (“GAAP”), we believe that Adjusted EBITDA, a non-GAAP financial measure, is useful in evaluating the performance of our business.

This non-GAAP measure has limitations as an analytical tool. We do not, nor do we suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Investors should also note that the non-GAAP financial measures we use may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies, including other companies in our industry.

We recommend that you review the reconciliation of this non-GAAP measure to the most directly comparable GAAP financial measure provided in the financial statement tables included below in this press release, and that you not rely on any single financial measure to evaluate our business.

### **Adjusted EBITDA**

We define Adjusted EBITDA, a non-GAAP financial measure, as net loss and comprehensive loss less net interest income; provision for income taxes; depreciation and amortization expense; and stock-based compensation expense. We monitor Adjusted EBITDA as a measure of our overall business performance, which enables us to analyze our past and future performance without the effects of non-cash items and one-time charges. While we believe that Adjusted EBITDA is useful in evaluating our business, Adjusted EBITDA is a non-GAAP financial measure that has limitations as an analytical tool. Adjusted EBITDA can be useful in evaluating our performance by eliminating the effect of financing, capital expenditures, and non-cash expenses such as stock-based compensation, however, we may incur such expenses in the future which could impact future results.

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**Special Note Regarding Forward-Looking Statements**

This press release contains forward-looking statements that are based on beliefs and assumptions and on information currently available. In some cases, you can identify forward-looking statements by the following words: “may,” “will,” “could,” “would,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “project,” “potential,” “continue,” “ongoing” or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. These statements involve risks, uncertainties and other factors that may cause actual results, levels of activity, performance or achievements to be materially different from the information expressed or implied by these forward-looking statements. Although Markforged believes that it has a reasonable basis for each forward-looking statement contained in this press release, Markforged cautions you that these statements are based on a combination of facts and factors currently known by it and its projections of the future, about which it cannot be certain. Forward-looking statements in this press release include, but are not limited to, statements regarding Markforged’s product roadmap, pipeline and future innovation, and the benefits to consumers, functionality and applications of Markforged’s products. Markforged cannot assure you that the forward-looking statements in this press release will prove to be accurate. These forward looking statements are subject to a number of risks and uncertainties, including, among others, general economic, political and business conditions; the ability of Markforged to maintain its listing on the New York Stock Exchange; the effect of COVID-19 on Markforged’s business and financial results; the outcome of any legal proceedings against Markforged; and those factors discussed under the header “Risk Factors” in the Proxy Statement and Prospectus filed pursuant to Rule 424B(3) with the SEC on June 24, 2021 and those included under the header “Risk Factors” in Markforged’s periodic report on Form 10-Q for the quarter ended June 30, 2021 and other filings with the SEC. Furthermore, if the forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation

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or warranty by us or any other person that Markforged will achieve its objectives and plans in any specified time frame, or at all. The forward-looking statements in this press release represent Markforged's views as of the date of this press release. Markforged anticipates that subsequent events and developments will cause its views to change. However, while Markforged may elect to update these forward-looking statements at some point in the future, Markforged has no current intention of doing so except to the extent required by applicable law. You should, therefore, not rely on these forward-looking statements as representing Markforged's views as of any date subsequent to the date of this press release.

Contacts

**Markforged**

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**Investors**

[investors@markforged.com](mailto:investors@markforged.com)

**MARKFORGED, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
As of June 30, 2021 and December 31, 2020 (In thousands, except share data and par value amounts) (Unaudited)

	June 30, 2021	December 31, 2020
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 33,144	\$ 58,715
Accounts receivable, net	17,567	16,601
Inventory	7,926	6,553
Prepaid expenses	1,691	1,496
Other current assets	814	1,373
Total current assets	61,142	84,738
Property and equipment, net	4,480	4,281
Deferred transaction costs	4,884	—
Other assets	645	584
Total assets	<u>\$ 71,151</u>	<u>\$ 89,603</u>
<b>Liabilities, Convertible Preferred Stock, and Stockholders' Deficit</b>		
Current liabilities		
Accounts payable	\$ 6,340	\$ 3,369
Accrued expenses	8,432	8,168
Deferred revenue	5,192	6,196
Other current liabilities	331	300
Total current liabilities	20,295	18,033
Long-term debt	—	5,022
Long-term deferred revenue	2,820	2,905
Deferred rent	1,483	1,073
Other liabilities	—	545
Total liabilities	24,598	27,578
Commitments and contingencies (Note 12)		
Convertible preferred stock (Note 8)	137,952	137,497
Stockholders' deficit		
Common stock, \$0.00001 par value; 183,300,000 shares authorized at June 30, 2021 and December 31, 2020; 42,537,176 and 41,491,257 shares issued and outstanding at June 30, 2021 and December 31, 2020, respectively	—	—
Additional paid-in capital	10,724	5,542
Treasury stock, 507,722 shares at cost at June 30, 2021 and December 31, 2020	(1,450)	(1,450)
Accumulated deficit	(100,673)	(79,564)
Total stockholders' deficit	(91,399)	(75,472)
Total liabilities, convertible preferred stock, and stockholders' deficit	<u>\$ 71,151</u>	<u>\$ 89,603</u>

**MARKFORGED, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE LOSS**

**For the Three and Six Months Ended June 30, 2021 and 2020**

**(In thousands, except share data) (Unaudited)**

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
Revenue	\$ 20,419	\$ 14,174	\$ 40,539	\$ 31,875
Cost of revenue	8,496	6,720	16,435	14,997
Gross profit	<u>11,923</u>	<u>7,454</u>	<u>24,104</u>	<u>16,878</u>
<b>Operating expense</b>				
Sales and marketing	8,255	5,296	15,312	11,761
Research and development	6,444	4,206	11,703	8,852
General and administrative	7,959	3,623	16,822	7,250
Total operating expense	<u>22,658</u>	<u>13,125</u>	<u>43,837</u>	<u>27,863</u>
<b>Loss from operations</b>	<u>(10,735)</u>	<u>(5,671)</u>	<u>(19,733)</u>	<u>(10,985)</u>
Other (expense) income, net	(345)	10	(1,368)	23
Interest expense	(5)	(20)	(9)	(29)
Interest income	1	21	3	144
<b>Loss before income taxes</b>	<u>(11,084)</u>	<u>(5,660)</u>	<u>(21,107)</u>	<u>(10,847)</u>
Income tax expense	6	29	2	87
<b>Net loss and comprehensive loss</b>	<u>\$ (11,090)</u>	<u>\$ (5,689)</u>	<u>\$ (21,109)</u>	<u>\$ (10,934)</u>
Weighted average shares outstanding basic and diluted	<u>41,853,841</u>	<u>39,980,784</u>	<u>41,638,004</u>	<u>39,856,193</u>
Basic and diluted net loss per common share	<u>\$ (0.26)</u>	<u>\$ (0.14)</u>	<u>\$ (0.51)</u>	<u>\$ (0.27)</u>

**MARKFORGED, INC.**  
**RECONCILIATION OF GAAP TO NON-GAAP MEASURES**  
**For the Three Months Ended June 30, 2021 and 2020**  
**(In thousands, except share data) (Unaudited)**

	Three Months Ended June 30,	
	2021	2020
Total Revenue	\$ 20,419	\$ 14,174
<b>Gross Profit</b>	<b>11,923</b>	<b>7,454</b>
<i>Gross Margin %</i>	58%	53%
Operating Expenses	22,658	13,125
<b>Operating Loss</b>	<b>(10,735)</b>	<b>(5,671)</b>
Other Income (Expense)	(345)	10
Depreciation & Amortization	411	456
<b>EBITDA</b>	<b>(10,669)</b>	<b>(5,205)</b>
Stock-Based Compensation	1,777	503
<b>Adjusted EBITDA</b>	<b>\$ (8,892)</b>	<b>\$ (4,702)</b>



# Markforged Investor Presentation



Markforged

August  
2021

# Disclaimer

**Forward-Looking Statements.** Certain statements in this presentation (the "Presentation") may be considered forward-looking statements. Forward-looking statements generally relate to future events or the Company's future financial or operating performance. For example, statements concerning the following include forward-looking statements: development plans for Markforged's products; Markforged's sales projections and financial estimates; the size and growth of the additive manufacturing market; the adoption of Markforged's products in the manufacturing industry and other industries; and the potential effects of the Business Combination on the Company. In some cases, you can identify forward-looking statements by terminology such as "may", "should", "expect", "intend", "will", "estimate", "anticipate", "believe", "predict", "potential" or "continue", or the negatives of these terms or variations of them or similar terminology. Such forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward looking statements. These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by Markforged and its management, are inherently uncertain. New risks and uncertainties may emerge from time to time, and it is not possible to predict all risks and uncertainties. Factors that may cause actual results to differ materially from current expectations include, but are not limited to, various factors beyond management's control including the effects of the COVID-19 pandemic, general economic conditions and other risks, uncertainties and factors set forth in the section entitled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in the Company's most recent registration statement on Form S-1, the Company's periodic report on Form 10-Q for the quarter ended June 30, 2021 and other filings with the Securities and Exchange Commission ("SEC"), as well as factors associated with companies, such as the Company, that are engaged in additive manufacturing. Nothing in this Presentation should be regarded as a representation by any person that the forward-looking statements set forth herein will be achieved or that any of the contemplated results of such forward-looking statements will be achieved. You should not place undue reliance on forward-looking statements in this Presentation, which speak only as of the date they are made and are qualified in their entirety by reference to the cautionary statements herein. The Company undertakes no obligation to update these forward-looking statements.

**Market and Industry Data.** Certain information contained in this Presentation relates to or is based on publications, surveys and the Company's own internal estimates and research. In addition, all of the market data included in this Presentation involves a number of assumptions and limitations, and there can be no guarantee as to the accuracy or reliability of such assumptions. Finally, while the Company believes its internal research is reliable, such research has not been verified by any independent source.

**Use of Non-GAAP Financial Metrics.** This Presentation may include certain non-GAAP financial measures (including on a forward-looking basis) such as Adjusted EBITDA and Free Cash Flow. These non-GAAP measures are an addition to, and not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP and should not be considered as an alternative to net income, operating income or any other performance measures derived in accordance with GAAP. Reconciliations of non-GAAP measures to their most directly comparable GAAP counterparts are included in the Appendix to this presentation. Markforged believes that these non-GAAP measures of financial results (including on a forward-looking basis) provide useful supplemental information to investors about Markforged. Markforged's management uses forward-looking non-GAAP measures to evaluate Markforged's projected financials and operating performance. However, there are a number of limitations related to the use of these non-GAAP measures and their nearest GAAP equivalents, including that they exclude significant expenses that are required by GAAP to be recorded in Markforged's financial measures. In addition, other companies may calculate non-GAAP measures differently, or may use other measures to calculate their financial performance, and therefore, Markforged's non-GAAP measures may not be directly comparable to similarly titled measures of other companies. Additionally, to the extent that forward-looking non-GAAP financial measures are provided, they are presented on a non-GAAP basis without reconciliations of such forward-looking non-GAAP measures due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliations.



# Limitations of Traditional Manufacturing



01 Limited Design Flexibility

02 Difficulty for Manufacturers to Hire Skilled Workers<sup>1</sup>

03 Inability to Effectively Respond to Supply Chain Disruption

04 20% of Every Dollar in Manufacturing is Wasted (10% of Global GDP)<sup>2</sup>

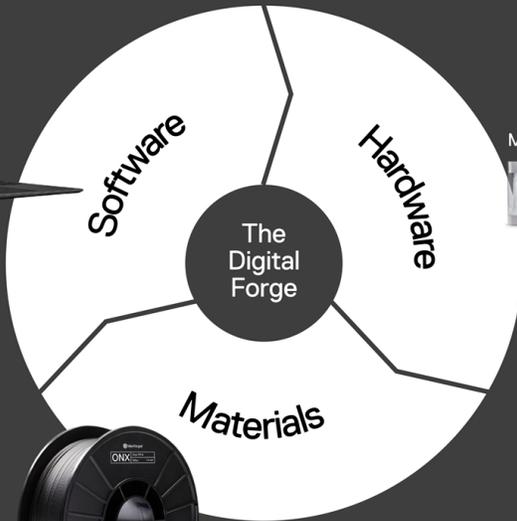
(1) United States Census Bureau "Connecticut Case Study: Attracting Skilled Manufacturing Workers a Challenge as Aging Baby Boomers Retire" - November 17, 2020.  
(2) "Manufacturing Wastes 10% of the GWP Every Year. Here's Why" Forbes article - October 18, 2019.

# We are Building Mini Digital Factories

The Digital Forge is a unique platform providing a turnkey solution for mission critical parts on-demand



Cloud-first architecture provides powerful yet easy-to-use solutions



9 metal and composite printers and sintering furnaces, which continue to get smarter!



Unlocks range of new applications across 16 proprietary materials!

(1) As of August 2021.



# Accessible, Industrial-Grade Solution. Today

## Upgrading metal with advanced composites

Wide range of proprietary composite and metal materials address broad range of applications

## High and tangible customer ROI

Mission-critical application for blue-chip customers with evidenced land-and-expand

## Integrated, modern software platform

Continuous software updates drive faster innovation and deployment

## Scale today drives virtuous cycle

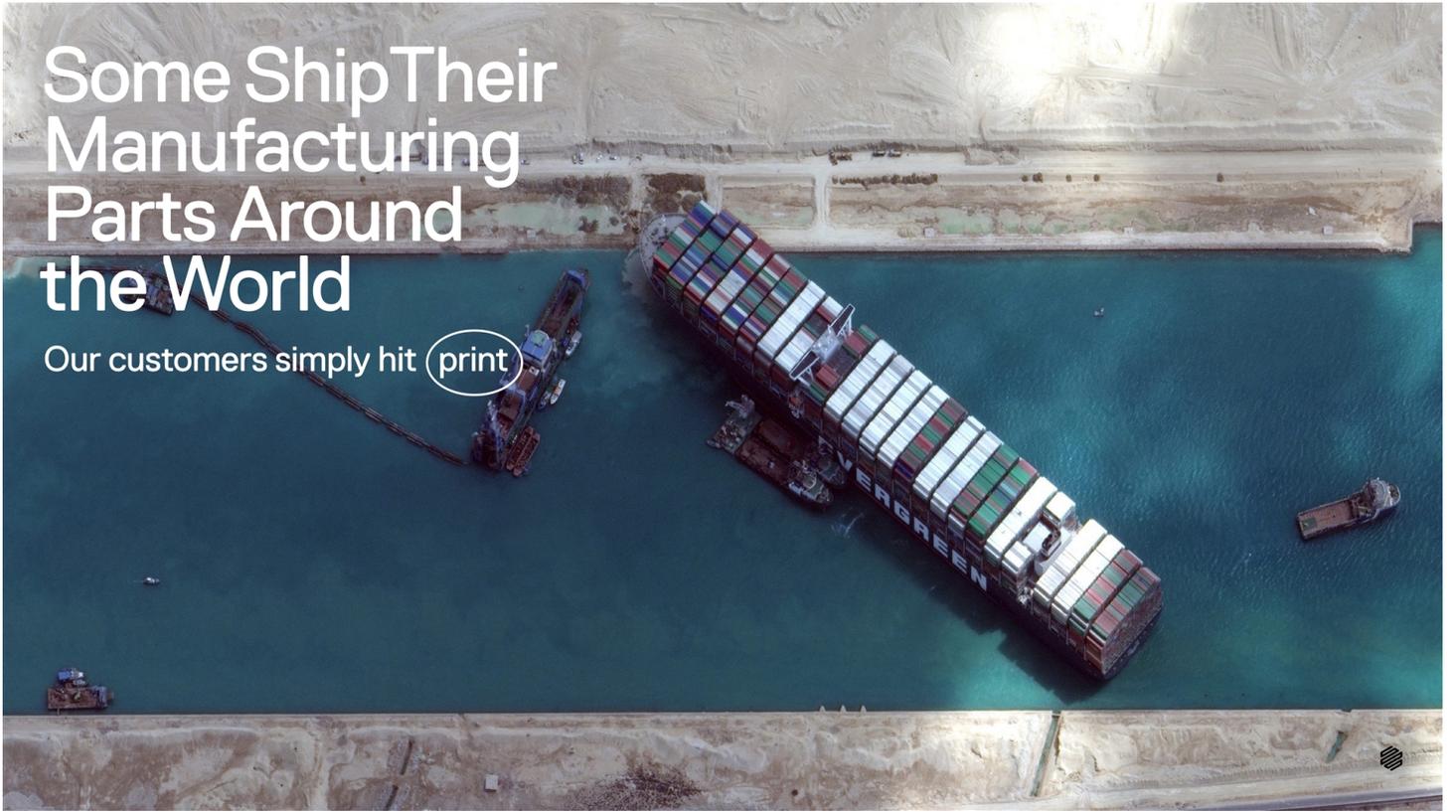
More customers > More part data > Printers get smarter > Better parts

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# The Next Chapter

# Some Ship Their Manufacturing Parts Around the World

Our customers simply hit [print](#)



# Markforged Leads the Future of Distributed Manufacturing

Cloud architecture  
enables customers to  
print mission critical  
parts on-demand at the  
point of need



# The Future is More Than Metal

Manufacturers invest in solutions that are stronger, lighter, faster, and less wasteful



The BMW i3 features a full carbon-fiber reinforced frame.  
The EU Institute of Innovation & Technology states lightweight composite materials are the key to the next generation of electric vehicles.<sup>1</sup>



The Boeing 787 Dreamliner airframe is nearly 50% carbon fiber reinforced plastic and other advanced composites.<sup>2</sup>

(1) <https://eit.europa.eu/news-events/news/lightweight-composite-materials-key-next-generation-electric-vehicles>  
(2) [https://www.boeing.com/commercial/aeromagazine/articles/qtr\\_4\\_06/article\\_04\\_2.html](https://www.boeing.com/commercial/aeromagazine/articles/qtr_4_06/article_04_2.html)

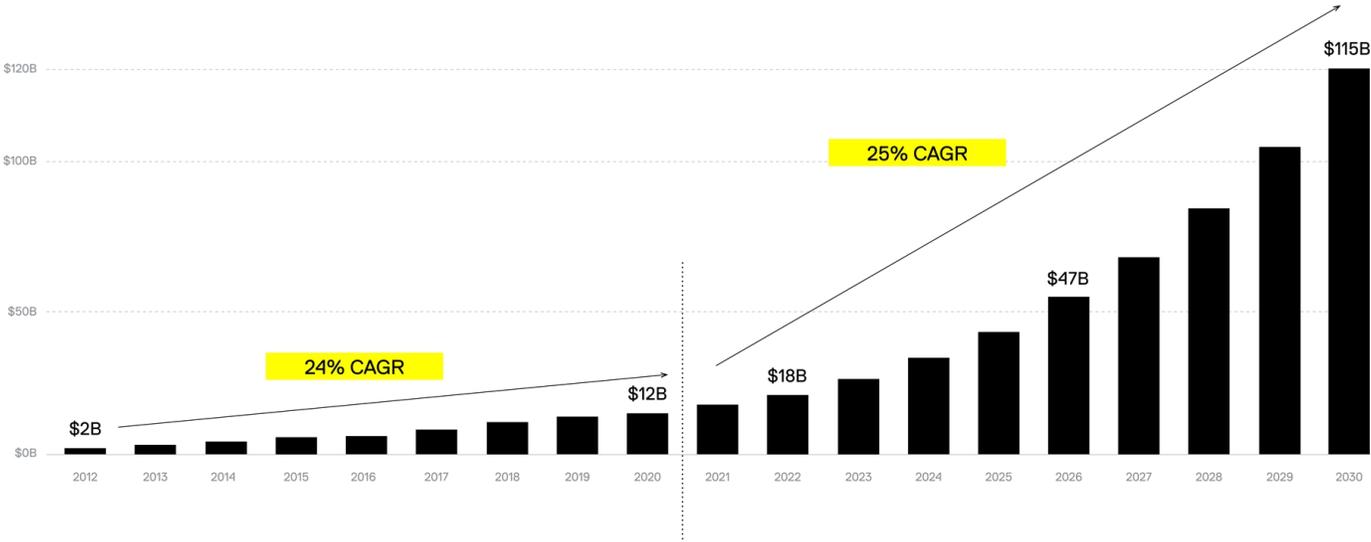


# Markforged 2.0 – From Accessible End-Use Parts to **Robust Production**



# Large & Growing Addressable Market Opportunity

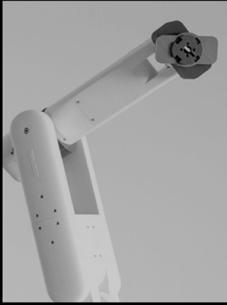
Additive Manufacturing Industry Expected to Grow \$100B+ by 2030



Source: Wohlers Report 2021.



# Blue-Chip Customer-Base Across Key Verticals



## Industrial Automation

Replacing traditional infrastructure.



## Aerospace

Flying on business jets and military aircraft.



## Military & Defense

Supporting troops in combat zones.



## Space Exploration

Orbiting on the International Space Station.



## Automotive

Enabling vehicle production.



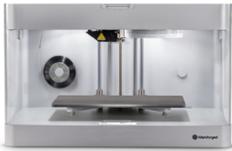
## Healthcare & Medical

Protecting lives with critical medical equipment.



Note: Select customers included. Not inclusive of entire customer base. Use of logos does not imply endorsement.

# Our Scale Advantage; Fueling Our Flywheel



## Grow expertise at the speed of global production

New printers are added to network to scale manufacturing capacity



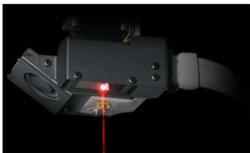
## Consistent Improvement

Federated fleet learning combined with real-time part corrections create a reliable and repeatable production process



## Part prep and fleet management

Devices are constantly streaming back data on parts and performance

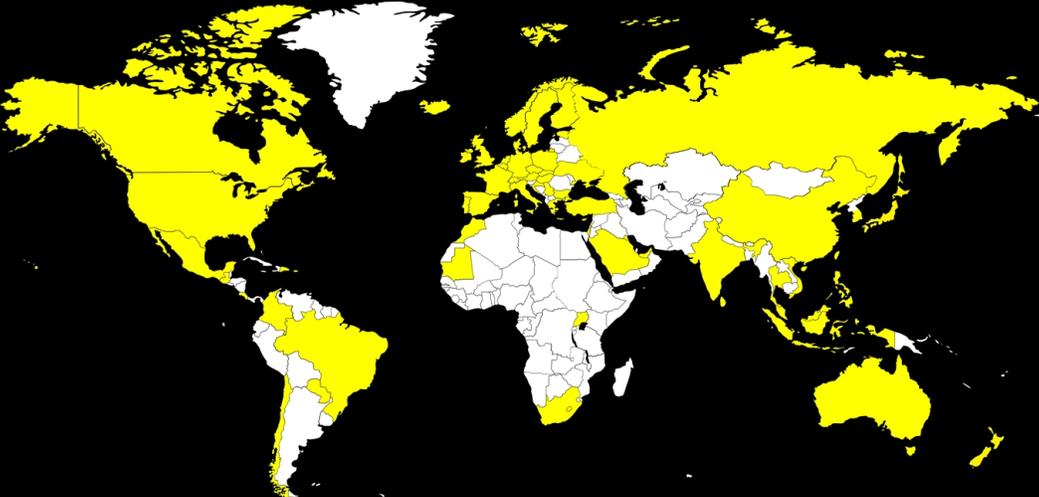


## Part scanning + Industrial IOT

Drives AI-powered part quality improvements across entire fleet



# Strong Distribution Channels with Global Coverage



100+ certified channel partners

~1,000+ GTM talent within channel partner network

Markforged distribution channel presence as of January 2021.



# Experienced & Visionary Management Team to Drive Us Forward

## Leadership

 <p><b>Shai Terem</b> President &amp; CEO</p> 	 <p><b>Mark Schwartz</b> Chief Financial Officer</p> 	 <p><b>Dorit Liberman</b> Chief Human Resources Officer</p> 	 <p><b>Ken Clayton</b> SVP, Global Sales</p> 	 <p><b>David Benhaim</b> Co-Founder &amp; CTO</p> 
 <p><b>John Howard</b> VP, Engineering</p> 	 <p><b>Stephen Karp</b> General Counsel</p> 	 <p><b>Assaf Zipori</b> VP, Corporate Development and Strategy</p> 	 <p><b>Matt Gannon</b> VP, Operations</p> 	 <p><b>Daniel Eiref</b> Senior Director Product Management</p> 
 <p><b>Michael Papish</b> VP, Marketing</p> 	 <p><b>Ved Nararyan</b> VP Sales, APAC</p> 	 <p><b>Brian Houle</b> VP Sales, EMEA</p> 		



## Executing on the Company's Growth Strategy

Accelerated product innovation	01	Powered by software (Blacksmith + Eiger)
	02	Continue to expand customer use cases
Operational expertise	03	Deeper and more efficient go-to-market coverage
	04	Building the brand
M&A	05	Accelerating growth strategy

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## Markforged is in an Estimated 10,000 Facilities Today and Plans to be in 100,000 in 5 years

